VMware™

Onboarding Web Course
PSE Outcome Engineering

Outcome Engineering Onboarding
On-Demand Web Course Description

Why do I need it?

Welcome! You recently became a VMware employee. We want to provide you with the resources, knowledge, and familiarity you need to get started at VMware.

This course walks you through the foundational constructs of VMware and its products, the Professional Services Engineering group, and your product POD.

What is my outcome?
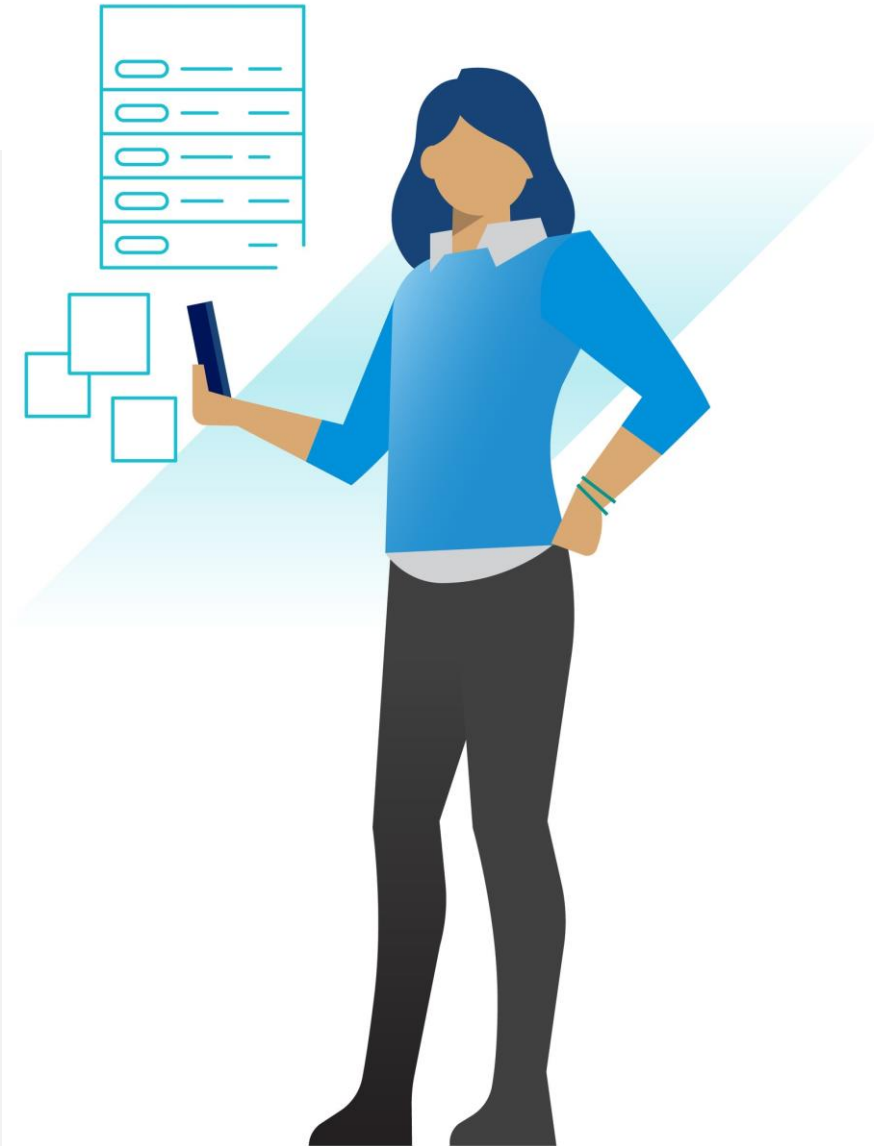
- Acquire all the tools, software, and training necessary to complete your projects.
- Gain product knowledge to contribute to your POD by your 4th week.
- Describe the objectives of PSE group.

How is it delivered?

- On-Demand Web course
- Online Videos
- Online Reading Materials

Additional Details

Need more assistance? Please reach out to trinal@vmware.com or your manager.

Onboarding Web Course Objectives

By the end of these courses, you should be able to…

- Acquire all the tools, software, and training necessary to complete your projects.

- Describe the objectives and purpose of the PSE group.

- Gain product knowledge to contribute to your POD by your third or fourth week.
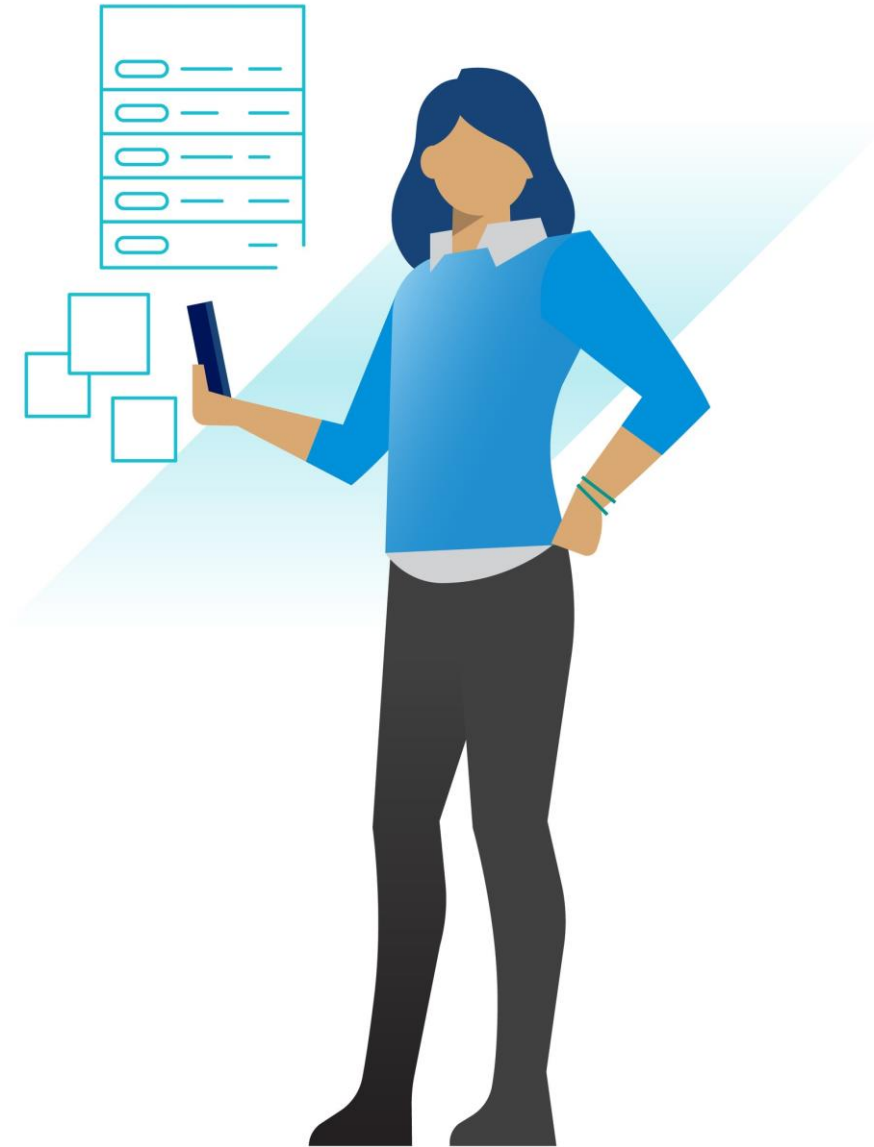
Onboarding Units

What to expect from this Web Course

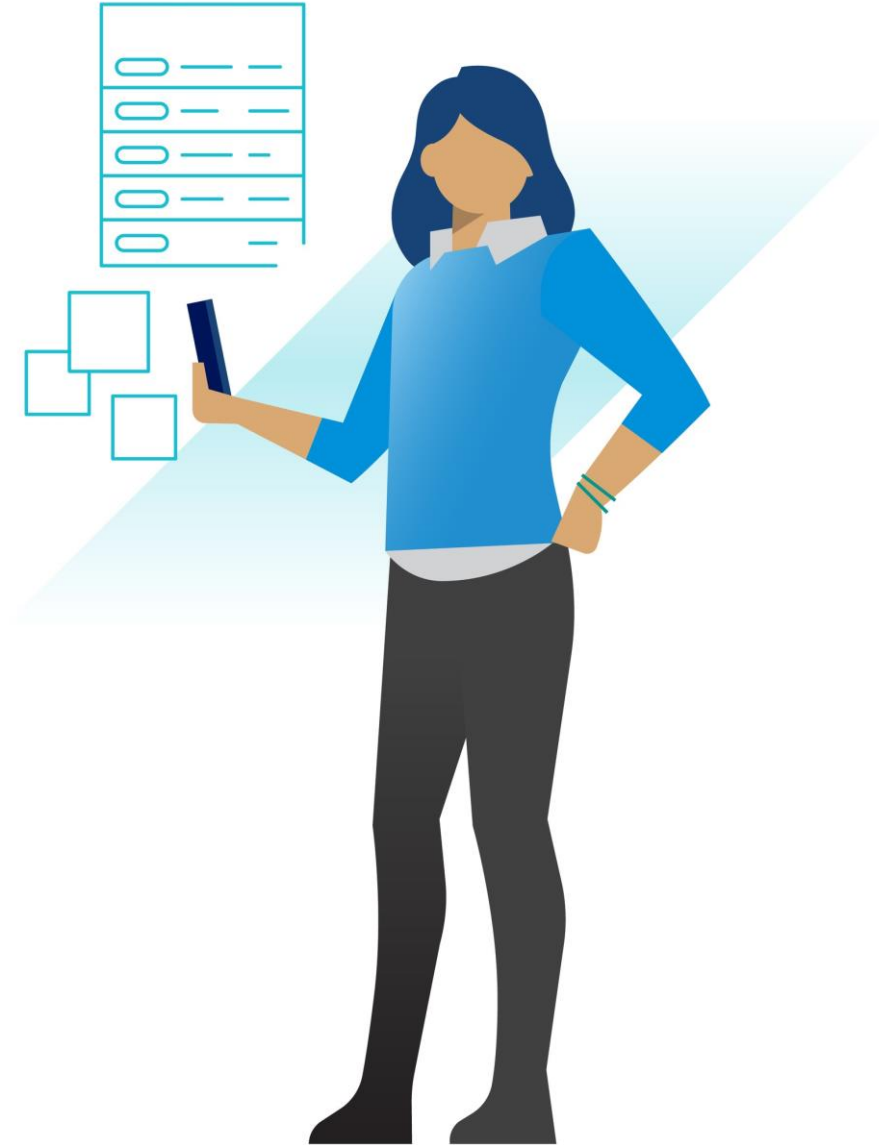| #	Section Title	Description	Estimated Duration
1	Unit 1: Your 1st Week	Your 1st Week: Getting Started at VMware	1 week
2	Unit 2: Your 2nd Week	Your 2nd Week: Getting to Work in PSE	1 week
3	Unit 3: Your 3rd Week	Your 3rd Week: Getting Product Knowledge	1 week

Your 1st Week: Getting Started at VMware
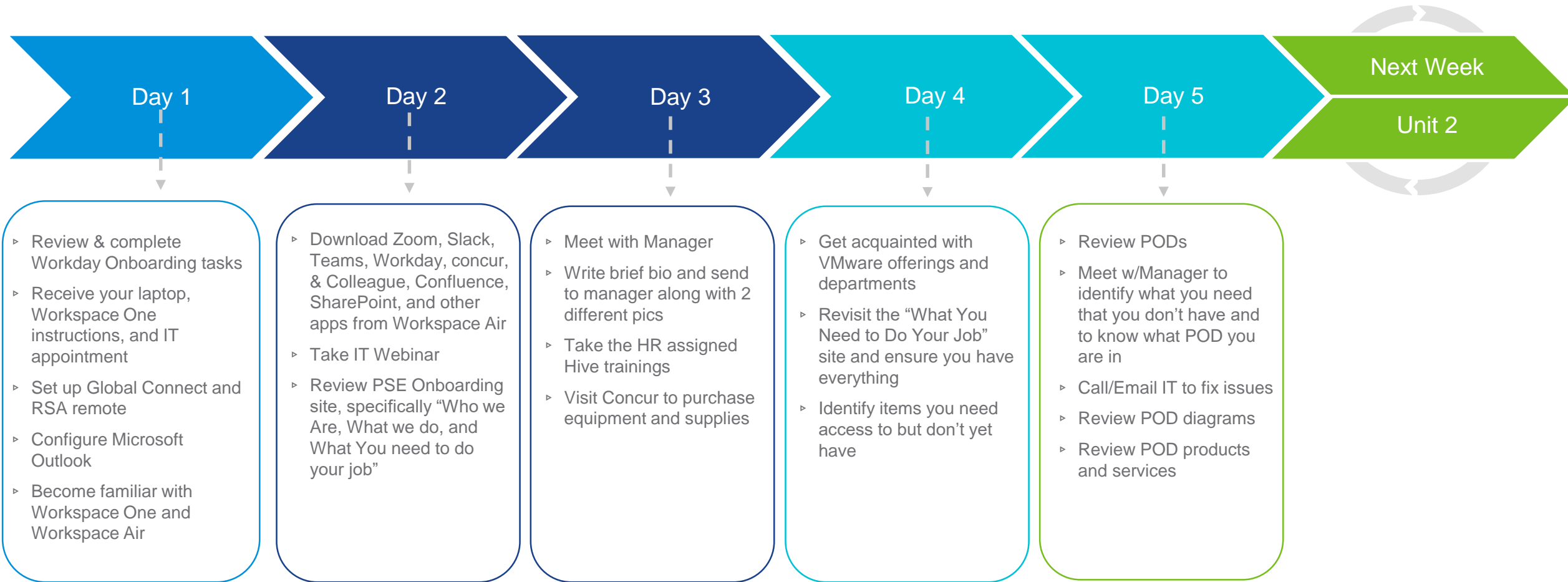
Outcome Engineering

Objectives

By the end of this unit, you should be able to…

- Set up your VMware laptop for remote connection and login.

- Configure your laptop with necessary software, tools, and components.

- Download apps from Workspace Air.

- Complete biography and any other administrative functions.

- Restate "Who we are" and "What we do".

Outcome Engineering: Your 1ˢᵗ Week
What You Need to Accomplish this Week

| Day 1 | Day 2 | Day 3 | Day 4 | Day 5 | Next Week / Unit 2 |

Day 1
- Review & complete Workday Onboarding tasks
- Receive your laptop, Workspace One instructions, and IT appointment
- Set up Global Connect and RSA remote
- Configure Microsoft Outlook
- Become familiar with Workspace One and Workspace Air

Day 2
- Download Zoom, Slack, Teams, Workday, concur, & Colleague, Confluence, SharePoint, and other apps from Workspace Air
- Take IT Webinar
- Review PSE Onboarding site, specifically "Who we Are, What we do, and What You need to do your job"

Day 3
- Meet with Manager
- Write brief bio and send to manager along with 2 different pics
- Take the HR assigned Hive trainings
- Visit Concur to purchase equipment and supplies

Day 4
- Get acquainted with VMware offerings and departments
- Revisit the "What You Need to Do Your Job" site and ensure you have everything
- Identify items you need access to but don't yet have

Day 5
- Review PODs
- Meet w/Manager to identify what you need that you don't have and to know what POD you are in
- Call/Email IT to fix issues
- Review POD diagrams
- Review POD products and services

What You Need to Do Your Job
Day 1 to 2: Workday Onboarding Portal

Preliminaries in Workday

Prior to your first day, VMware sends an email to your personal email with login credentials to the Workday Onboarding portal. You must complete these items timely to ensure correct system access, benefits, and payroll set up.

HR and IT uses this information to establish several things that are pre-loaded on your new VMware laptop.

Your VMware laptop might not arrive until Day 2 or 3; however, HR sends you an email with instructions to items you can see and do via your personal laptop.

Workday Onboarding Portal

VMware's Workday Onboarding Portal provides you with direct access to all required actions and useful information you need before Day 1, on Day1, and during your first week at VMware.

After you successfully login in, click:

- Announcements
- Ready, Set, Go
- Getting Started

Review your dashboard as well

Take the Virtual Employee Essential Session, which HR sent to your personal email.

Fwd: IMPORTANT: VMware onboarding changes

Trina Love <yogawriter@live.com>
To: Trina Love
ATP Scan In Progres... 4.2 KB
Download All   Preview All

Today at

We look forward to having you join the VMware team on Monday, November 9th!

With the health and safety of all our employees in mind, VMware is following local guidelines and requiring and/or encouraging team members to work from home at this time, in light of the COVID-19 virus. This will help us minimize contagion and support community efforts to significantly reduce large group settings.

As a result, your Day 1 Employee Essentials session will be virtual, and you will be working from home for the time being. This is a change for some who weren't already designated to work from home.

What does this mean for me?

1. **VMware network access:** Every effort will be made to deploy your equipment on Day 2; please make use of a personal device to connect to the Day 1 onboarding session until you receive your VMware equipment. We encourage you to leverage VMware's VDI (Virtual Desktop Infrastructure) to access your work applications in the meantime. Our IT colleagues will provide you with further details on this during the Employee Essential session on your Day 1.

   On the morning of your start date, please follow the instructions that will be sent to your personal email address to get your password setup for a seamless experience on your first day. If you experience issues, you can get support during the New Employee Essentials session or call OASIS (VMware's IT Service Desk) in Americas at +1-888-VMWARE8 (+1-888-869-2738, choose option 1) or International at +1-650-842-9200 and choose option 1.

2. **Ensure that your home address and phone number have been entered and submitted in Workday Onboarding.** This is the address that IT will be shipping your equipment.

3. **Day 1 Virtual Employee Essential Session:** Below are details for your virtual Day 1 Employee Essentials session:
   Date: Monday, November 9th
   Time: 8:30AM-11:00AM PT *(typically concludes at 11AM PT, but may extend based on number of new hires)*
   Zoom link: https://VMware.zoom.us/j/99510627404?pwd=bzdCVWJLNFhtd082cVF6MGoxRTM1dz09
   Password: 419708

   NOTE: due to this change, please disregard the Day 1 *location, time and zoom link* information on your Workday Onboarding portal.

4. **I-9 Work Authorization process, applicable for employees in the United States only:** Due to the unique situation that we are in, VMware is requesting each new hire to have a friend or family member act as an agent on behalf of VMware and verify work authorization for you. Please see the attached instructions and contact I-9info@vmware.com if you have any questions on this process!

Lastly, we will continue to assess the situation on a weekly basis, and ask that you partner closely with your manager on this 'work from home' approach.

If you have any questions prior to your first day, please contact offers@vmware.com or your manager.

Questions? Contact HR Services:

AMER: offers@vmware.com
EMEA: hrssemea@vmware.com
APJ: apachrss@vmware.com

What You Need to Do Your Job

Day 2 to 3: Workspace One and Air

Workspace One

Workspace One is a VMware product that manages any app on any device. It's an intelligence-driven digital workspace platform. Your laptop comes with Workspace One already installed. There are also instructions sent via email to help you. You will also have an Onboarding call with an IT engineer.

Within Workspace One is Workspace Air, which is where you will download apps.

Visit our Professional Services Engineering Confluence site, click PSE Onboarding Information.

Workspace Air

Workspace Air has all VMware approved applications that you need to complete your work.

Visit Workspace Air and download the following apps:

Zoom	MS Teams
Slack	Miro
Workday	Coupa
Hive	Solution Builder
Vault	Colleague Photo
Confluence	Source
SharePoint	LinkedIn Learning
Jira	Google Chrome

Visit PSE's What You Need to Do Your Job Confluence link for additional information.

Need Technical Help?

Contact IT

Oasis: 888-869-2738

Help+Now:
https://help.vmware.com
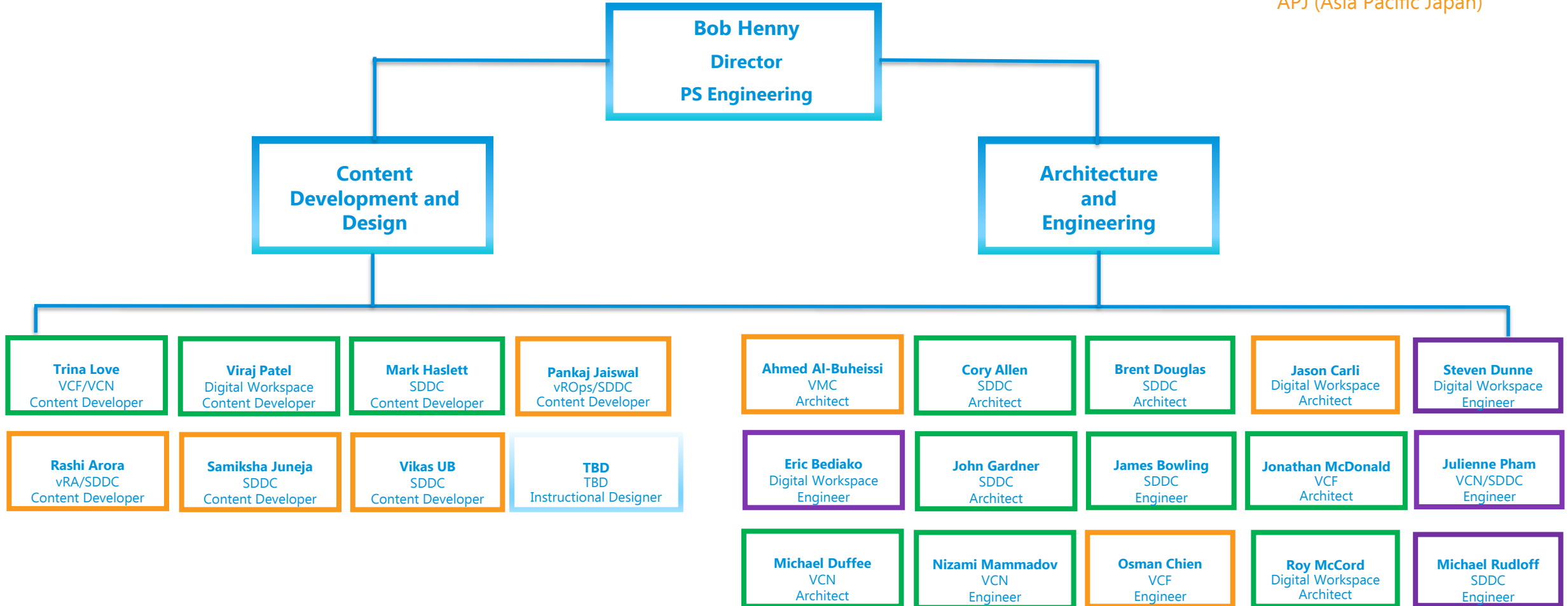
Who We Are

Day 3 to 4: Meeting the Team

Bob Henny

Director

PS Engineering

Content Development and Design

Architecture and Engineering

Trina Love
VCF/VCN
Content Developer

Viraj Patel
Digital Workspace
Content Developer

Mark Haslett
SDDC
Content Developer

Pankaj Jaiswal
vROps/SDDC
Content Developer

Ahmed Al-Buheissi
VMC
Architect

Cory Allen
SDDC
Architect

Brent Douglas
SDDC
Architect

Jason Carli
Digital Workspace
Architect

Steven Dunne
Digital Workspace
Engineer

Rashi Arora
vRA/SDDC
Content Developer

Samiksha Juneja
SDDC
Content Developer

Vikas UB
SDDC
Content Developer

TBD
TBD
Instructional Designer

Eric Bediako
Digital Workspace
Engineer

John Gardner
SDDC
Architect

James Bowling
SDDC
Engineer

Jonathan McDonald
VCF
Architect

Julienne Pham
VCN/SDDC
Engineer

Michael Duffee
VCN
Architect

Nizami Mammadov
VCN
Engineer

Osman Chien
VCF
Engineer

Roy McCord
Digital Workspace
Architect

Michael Rudloff
SDDC
Engineer

What We Do
Day 3 to 4: PSE Charter, Objectives, and Customers

We develop kits for the Professional Services Organization (PSO) to consume and use when they are in the field selling and configuring VMware products. PSO is an internal customer, for example, Service Sales and Service Delivery. We do not deal with external customers.

Services Sales & Delivery Assistance
Customer evangelist, customer product adoption, sales and technical guidance

Field IP Capture
Capture, develop, define and refine IP to develop best-practice services to drive standardized repeatable offerings

Enablement
Close alignment with the field, Professional Services, Marketing, and Channel Programs to drive business growth

VMware Standard Services
Service development partnering with product business units, product marketing, product management to accelerate customer product adoption

We help PS with customer-account related issues, both in helping sell and deliver **services** through our content. The assistance we provide typically covers:

- Helping scope a PS service
- Helping PS through technical and architectural guidance
- Helping PS find information by redirecting them to relevant IP
- Providing additional expertise to a customer account
- Troubleshooting problems with Services Software tools
- Standardize, ideate, and curate for content for sales, consulting, success, and education

Visit the Professional Services Engineering Confluence Page for details.

What We Do

Architecture & Engineering create, upgrade, and retire services. Assist the Field, troubleshoot problems, and aid PS' success

Content design & development focuses on content availability, maturity, quality, & reporting across the portfolio. Standardize, strategize, ideate, and curate content for sales, consulting, success, education, and support

What We Do
Day 3 to 4: Architecture and Engineering Team
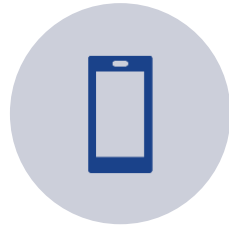
DETERMINE SERVICE SCOPE

SCHEDULE SERVICES FOR DEVELOPMENT & UPGRADE

CREATE SERVICES IN SOLUTION BUILDER

REVIEW SERVICES W/SALES AND DELIVERY FIELDS

ASSIST THE FIELD IN DELIVERING SERVICES

ADVISE WHEN NEEDED

CO-DELIVER SERVICES

PROVIDE TECHNICAL & ARCHITECTURAL GUIDANCE

What We Do

Partner Collateral (SETs)

Sales Material (SSAD)

Engagement Delivery Materials

Accelerated Offers

Customer Presentations

Technical Delivery Material

Data Sheets

Delivery Design Docs & Reference Guides

Workbooks & Workshops

Deployment Materials
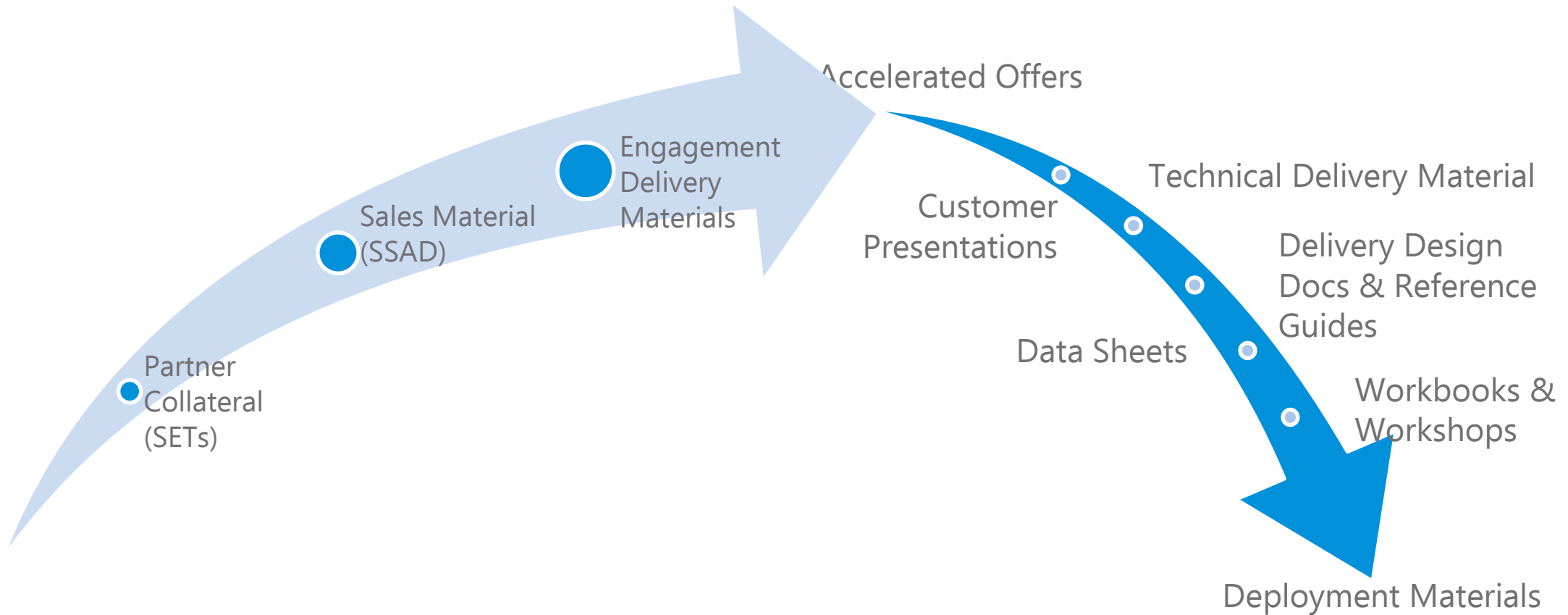
CXS Portfolio POD Structure (May 2021)

App Modernization

Modern Apps
Joe Fitzgerald (PSPM)
John Gardner (Architect)
James Bowling (Engineering)
Dave Crane (Solutions)
Matt Liebowitz (Solutions)
Denise Partlow (PMM)
Samiksha Juneia (Content)
Kratarth Trivedi (PMO)
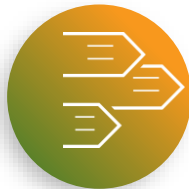
Dell Technology Services
Gregg Fricke (PSPM)
Jonathan McDonald (Architect)
Matt Liebowitz (Solutions)
Lori Jones (PMM)
Mili Chenault (PMO)

Transformation Consulting
Kevin Lees (Chief Technologist)
Vijay Kanchi (PSPM)
Brent Douglas (Architect)
Norman Dee (Solutions)
Lori Jones (PMM)
Kratarth Trivedi (PMO)

Virtual Cloud Networking

Virtual Cloud Networking
Adam Corkins (PSPM)
Michael Duffee (Architect)
Michael Rudloff (Architect)
Nizami Mammadov (Engineering)
Trefor Jones (Solutions)
Daniel Mazzini (Solutions)
Stefano Alei (Solutions)
Brian Mason (PMM)
Trina Love (Content)
Nila Malik (PMO)

Telco
Mahesh Seshadri (PSPM)
Ahmed Al-Buheissi (Architect)
Norman Dee (Solutions)
Brian Mason (PMM)
Mili Chenault (PMO)

Multi-Cloud

Cloud Management
Cecilio Alvarado (PSPM)
Cory Allen (Architect)
Brent Douglas (Architect)
Michael Rudloff (Engineering)
Peter Legere (Solutions)
Kim Miller (PMM)
Mark Haslett (Content)
Kayla Abadia (PMO)

Cloud Provider Software
Sachin Joshi (PSPM)
Ahmed Al-Buheissi (Architect)
Peter Legere (Solutions)
Kim Miller (PMM)
Rashi Arora (Content)
Nila Malik (PMO)

Cloud Platform/VMC
John Federovitch (PSPM)
Ahmed Al-Buheissi (Architect)
Andrea Siviero (Solutions)
Karen Wade (PMM)
Pankaj Jaiswal (Content)
Nila Malik (PMO)

Hyperconverged Infrastructure
Anna Tsukerman (PSPM)
Jonathan McDonald (Architect)
Osman Chien (Engineering)
Peter Legere (Solutions)
Karen Wade (PMM)
Trina Love (Content)
Mili Chenault (PMO)

Digital Workspace

Digital Workspace
Florian Becker (PSPM)
Roy McCord (Architect)
Jason Carli (Architect)
Steve Dunne (Engineering)
Eric Bediako (Engineering)
Dustin Fremin (Solutions)
Travis Wood (Solutions)
Kelly Masters (PMM)
Viraj Patel (Content)
Chantelle Schmidt (PMO)

Intrinsic Security

Intrinsic Security
Rebecca Aquino (PSPM)
Julienne Pham (Engineering)
Marty Redler (Solutions)
Rachel Nissley (PMM)
Vikas UB (Content)
Nila Malik (PMO)

First Week Recap

Based on the lessons from this unit, you should now be able to...

What you need to do your job

Call or email IT to fix any login or permission issues.

Your:

Apps should be downloaded.

Laptop should be configured.

HR and IT onboarding should be complete.

Who We Are

You should know:

And recognize everyone on our team.

Everyone's geographical location.

The different positions in our group.

What We Do

You should know:

•Our PSE objectives

•What each team does and delivers.

•What PODs are and your POD assignment.

•Solutions related to each POD.

•About VMware offerings.

Your 2nd Week: Getting to Work in PSE

Architects and Engineers
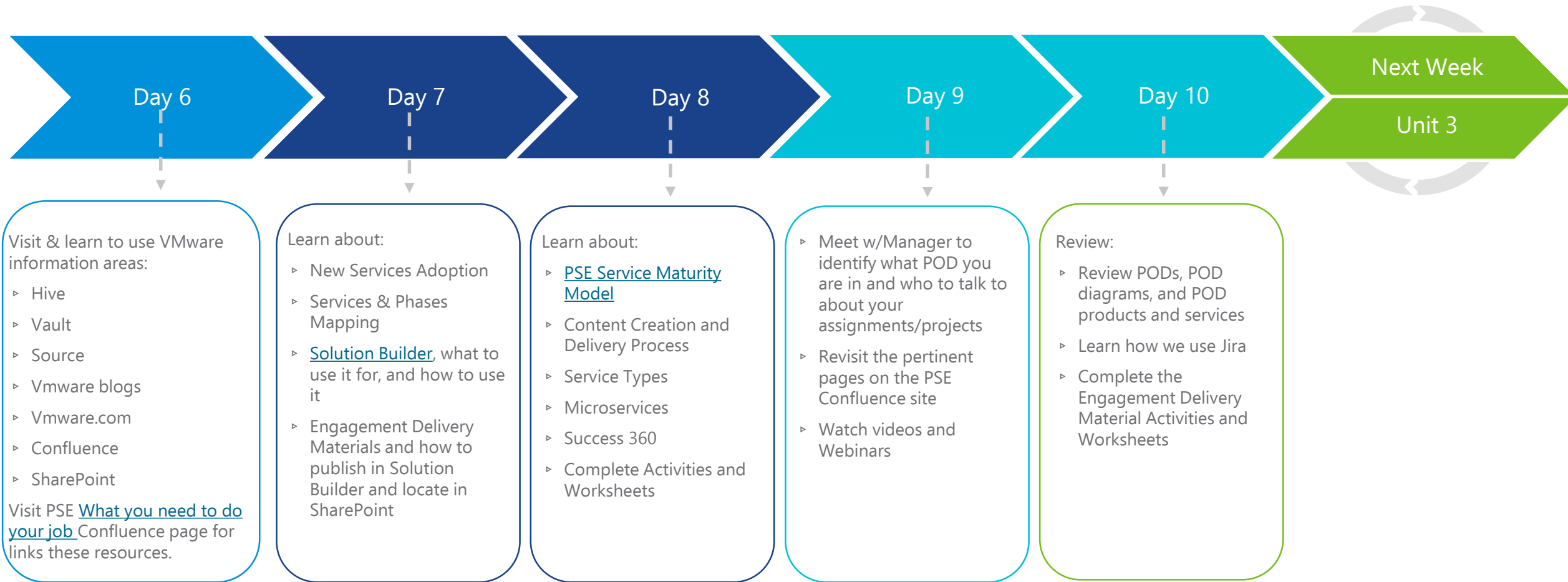
vmware®

Objectives

By the end of Unit 2, you should be able to...

- Locate VMware information areas: Hive, Vault, and Source

- Bookmark important pages in Confluence, SharePoint, and other sources

- Describe the Outcome Focused Approach

- Build a set of Engagement Delivery Materials using Solution Builder

- Recognize the Content and Delivery Process

- Create Service in Solution Builder

- Understand Success 360 and the process of creating accelerators

- Identify your POD and how you can contribute
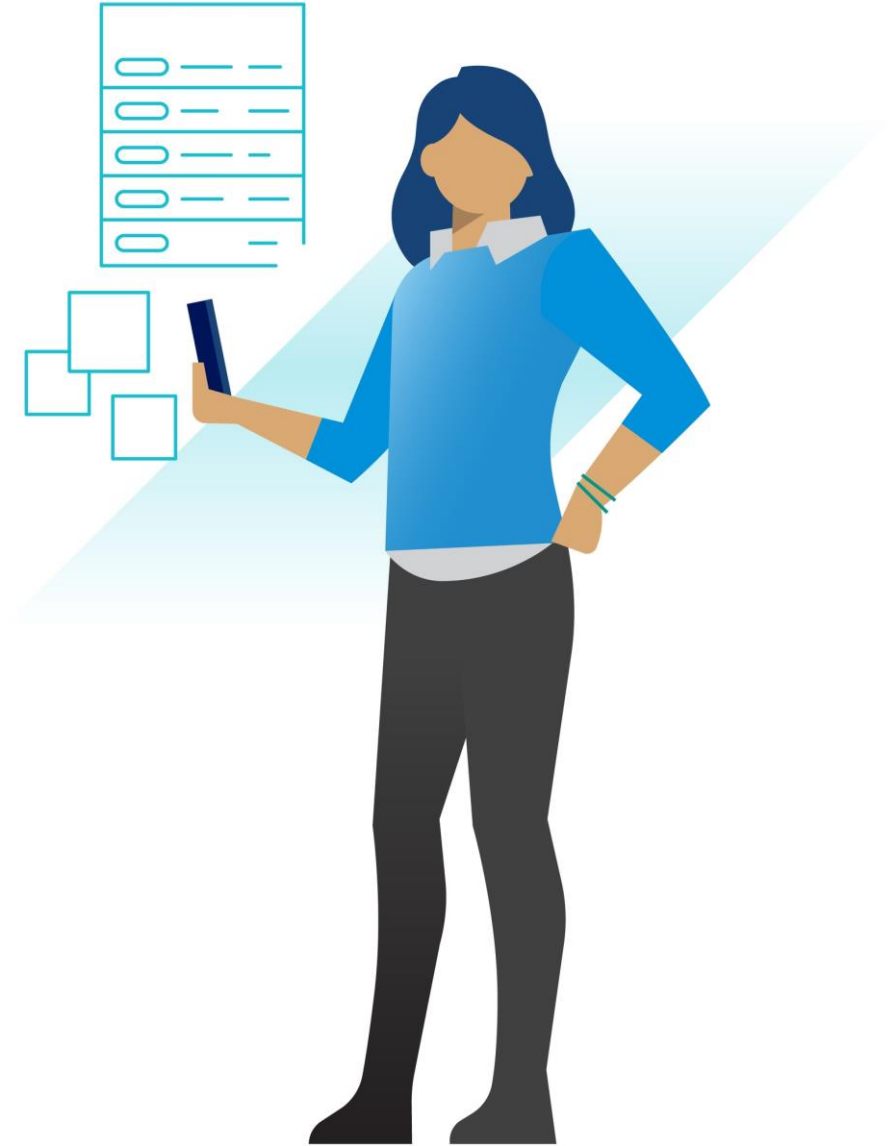
Outcome Engineering: Your 2nd Week
What You Need to Accomplish this Week

| Day 6 | Day 7 | Day 8 | Day 9 | Day 10 | Next Week / Unit 3 |

Day 6

Visit & learn to use VMware information areas:
- Hive
- Vault
- Source
- Vmware blogs
- Vmware.com
- Confluence
- SharePoint

Visit PSE What you need to do your job Confluence page for links these resources.

Day 7

Learn about:
- New Services Adoption
- Services & Phases Mapping
- Solution Builder, what to use it for, and how to use it
- Engagement Delivery Materials and how to publish in Solution Builder and locate in SharePoint

Day 8

Learn about:
- PSE Service Maturity Model
- Content Creation and Delivery Process
- Service Types
- Microservices
- Success 360
- Complete Activities and Worksheets

Day 9

- Meet w/Manager to identify what POD you are in and who to talk to about your assignments/projects
- Revisit the pertinent pages on the PSE Confluence site
- Watch videos and Webinars

Day 10

Review:
- Review PODs, POD diagrams, and POD products and services
- Learn how we use Jira
- Complete the Engagement Delivery Material Activities and Worksheets

Learn About Resources

Days 6-7: Information Areas You Need

Vault

Hive

Source

VMware Learning

Confluence
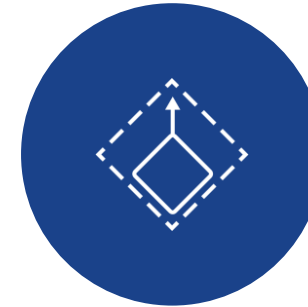
SharePoint

docs.vmware.com

Visit the PSE What you need to do your job Confluence page for links to each of these resources.

Learn About Resources
Day 6-7 Deep Dive into Resources

Hive

Recommended Courses:

- Solution Builder Intro

- Solution Builder Overview

- Outcome Focused Approach Intro

- OFA: Engagement Lifecycle

- PS Delivery Materials Overview of Engagement Delivery Materials (02024988)

- PS Delivery Materials Introduction

- How to access Engagement Delivery Materials

- How to use the EDM zip file

- 3 Ways to get delivery materials in Solution Builder

- How to use the solution design document

Vault

Locate and review the Field Sales Portal, Solutions Enablement. Read about the solution assigned to you and others that overlap with your solution.

Confluence

Read and understand the following subjects on Confluence:

PSE Home

Microservices Standards

PSE Service Security Model

Service Lifecycle Management with Solution Builder

PSE Onboarding Information

SharePoint

Familiarize yourself with the information, templates etc. on SharePoint:

Professional Services Development

PSE Templates

Reference Materials

Learn About Services

Services

- Services to Phase Mapping

- Microservices Standards

- PSE Services Lifecycle

- Building a Service in Solution Builder

Learn About New Service Adoption

1 **Adopt**
BU provides product strategy

2 **Create**
We create the service delivery content

3 **Review**
SMEs review the content we created

4 **Publish**
We upload completed materials to SharePoint and CMS

5 **Communicate**
We announce the availability of the new service delivery content

6 **Update**
We update the delivery content

Learn About Service Type to Phases Mapping

Deliverables Mapping to Service Types and Phases – Framework Documents

	Technology Configuration Review Type	Technology Discovery	Assess Service Type	Design Service Type	Deploy Service Type	Consume Service Type	Interoperate Service Type	Integrate Service Type	Upgrade	Adoption
Initiate Phase	Pre-Engagement Meeting Minutes	Pre-Engagement Meeting Minutes	Pre-Engagement Meeting Minutes	Pre-Engagement Meeting Minutes	Pre-Engagement Meeting Minutes	Pre-Engagement Meeting Minutes	Pre-Engagement Meeting Minutes	Pre-Engagement Meeting Minutes	Pre-Engagement Meeting Minutes	Pre-Engagement Meeting Minutes
Plan Phase	Solution Set Overview / Solution Set Checklist / Project Plan	Solution Set Overview / Solution Set Checklist / Project Plan	Solution Set Overview / Solution Set Checklist / Project Plan	Solution Set Overview / Solution Set Checklist / Project Plan	Solution Set Overview / Solution Set Checklist / Project Plan	Solution Set Overview / Solution Set Checklist / Project Plan	Solution Set Overview / Solution Set Checklist / Project Plan	Solution Set Overview / Solution Set Checklist / Project Plan	Solution Set Overview / Solution Set Checklist / Project Plan	Solution Set Overview / Solution Set Checklist / Project Plan
Assess Phase	Summary Report Summary Presentation	Datacenter Discovery Workbook Datacenter Discovery Summary	Gap analysis and Recommendations						Gap Analysis and Recommendations	
Design Phase				Solution Design		Solution Design	Solution Design	Solution Design	Implementation Plan	
Implement Phase					Solution Specification Solution Verification Workbook	Solution Specification Solution Verification Workbook	Solution Specification Solution Verification Workbook	Solution Specification Solution Verification Workbook	Solution Specification Solution Verification Workbook	
Knowledge Transfer Phase					Knowledge Transfer Workshop Adoption Guide	Knowledge Transfer Workshop Adoption Guide	Knowledge Transfer Workshop Adoption Guide	Knowledge Transfer Workshop Adoption Guide	Knowledge Transfer Workshop Adoption Guide	Knowledge Transfer Workshop Adoption Guide
Close	Engagement Summary	Engagement Summary	Engagement Summary	Engagement Summary	Engagement Summary	Engagement Summary	Engagement Summary	Engagement Summary	Engagement Summary	Engagement Summary

Learn About Engagement Delivery Materials
Day 7-8 Overview of EDMs

Solution-focused documents align to the Solution Set objects in Professional Services Solution Builder. We create foundational documents each time we create a new Solution Set in Solution Builder. These same documents may require updates if the products related to a Solution Set change.

Services-Phases-Deliverables-Mapping
Provides guidance about which framework documents to use.

PSE Services Lifecycle
Provides:

- Solution Builder Environments
- Planning for a new service
- Standards and Guidelines for building a service
- Naming Nomenclature
- Writing Standards
- Steps for creating a new CMS document

Publishing a Service in PSSB

Learn About Engagement Delivery Materials
Day 7-8 Foundational Engagement Delivery Materials

Engagement Delivery Materials

Solution-Focused Documents

- Read and understand these items on the PSE Confluence site:
- Engagement Delivery Materials 1.0

- Watch these general videos:
- Delivery Materials Introduction
- Building a Service in Solution Builder
- Hive: Search for *PS Delivery Materials*
- Hive: Constructing Deliverables

- PowerPoint EDMs
 - Solution Set Overview
 - Knowledge Transfer Workshop
 - Design Workshop

- Excel EDMs (Passcode: 0pX5^h%%)
 - Solution Set Checklist
 - Verification Workbook Content
 - Solution Specification Workbook
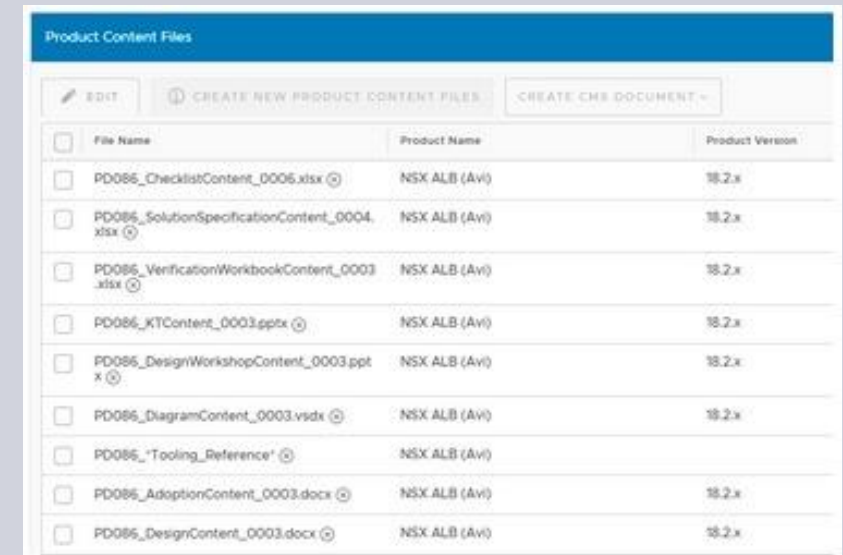
- Visio EDMs
 - Diagram

- Word Doc EDMs
 - Adoption Guide (Passcode: $Dyb@7D%)
 - Design Document

	File Name	Product Name	Product Version
☐	PD086_ChecklistContent_0006.xlsx	NSX ALB (Avi)	18.2.x
☐	PD086_SolutionSpecificationContent_0004.xlsx	NSX ALB (Avi)	18.2.x
☐	PD086_VerificationWorkbookContent_0003.xlsx	NSX ALB (Avi)	18.2.x
☐	PD086_KTContent_0003.pptx	NSX ALB (Avi)	18.2.x
☐	PD086_DesignWorkshopContent_0003.pptx	NSX ALB (Avi)	18.2.x
☐	PD086_DiagramContent_0003.vsdx	NSX ALB (Avi)	18.2.x
☐	PD086_"Tooling_Reference"	NSX ALB (Avi)	
☐	PD086_AdoptionContent_0003.docx	NSX ALB (Avi)	18.2.x
☐	PD086_DesignContent_0003.docx	NSX ALB (Avi)	18.2.x

Product Content Files

EDIT   CREATE NEW PRODUCT CONTENT FILES   CREATE CMS DOCUMENT

Learn About Engagement Delivery Materials

Day 7-8 Solution-Focused, Foundational Documents

Document Type	Document Purpose	Document Format
Solution Set Overview	Provides an overview of the Solution the customer has purchased. Included with every Solution Set.	PowerPoint
Solution Set Checklist	Provides the prerequisites for the delivery of the engagement. Included with every Solution Set.	Excel Workbook
Solution Design	Used with Design Services, Consume Services, Interoperate Services, Integrate Services. As there will always be at least one of these services associated with a Solution Set; the expectation is that one of these documents will be created for each Solution Set. This document provides the conceptual and logical design for the given Solution Set.	Word
Solution Specification Workbook	Used with the Deploy, Consume, Interoperate and Integrate Service Types. As there will always be at least one of these services associated with a Solution Set; the expectation is that one of these documents will be created for each Solution Set. This document provides the detailed physical design for the Solution Set.	Excel Workbook
Solution Verification Workbook	Used with the Deploy, Consume, Interoperate and Integrate Service Types. As there will always be at least one of these services associated with a Solution Set; the expectation is that one of these documents will be created for each Solution Set. This document provides the functional testing for the Solution Set.	Excel Workbook
Knowledge Transfer Workshop	Used with the Deploy, Consume, Interoperate and Integrate Service Types. As there will always be at least one of these services associated with a Solution Set; the expectation is that one of these documents will be created for each Solution Set. This document provides the content used by the PSO Consultant to deliver knowledge transfer workshops for the Solution Set.	PowerPoint
Adoption Guide	Used with the Deploy, Consume, Interoperate and Integrate Service Types. As there will always be at least one of these services associated with a Solution Set; the expectation is that one of these documents will be created for each Solution Set. This document provides procedures to perform fundamental maintenance and the fundamental consumption of the products in the Solution Set.	Word
Design Workshop	Used with the Design, Deploy, Consume, Interoperate and Integrate Service Types. As there	PowerPoint

Learn About Success 360
Day 8-9: Success 360/Accelerator

- www.vmware.com
- Infographic
- Success 360 Data Sheet
- Success 360 Ebook

- Hive Training
  - Success 360: Introduction

- Vault Materials
  - Success 360 Resources
  - Intro to Success 360 AMER

- Miscellaneous
  - Success 360 Overview on Video Channel
  - CS Accelerator Portal

- Example Material
  - SharePoint Material
  - Accelerator Portal

Success 360

Content Creation & Delivery

- The next 2 slides walk you through the Content Creation & Delivery Process and the tools we use.

Learn About: Content Creation & Delivery

Day 8-9: Content Creation & Delivery

Solution Builder

Solution Builder is our homegrown system for creating standardized services. Our field staff & partners go here to access their content. We put the content in here to Publish.

SharePoint

This is where we store our documents. We build the documents in the Development site and publish our Production site.

Automated Content

DocWorks XML is where we develop Word content. SDL is the CMS, which follows the DITA standards.

Learn About Content Creation & Delivery Process
Day 8-9: Content Creation & Delivery

1

Define and create the Service in Solution Builder to get the correct materials to develop.

2

Assemble and create the content:

- PowerPoint, Excel, and Visio in their native sources
- Word content in DocWorks, launched in Solution Builder

3

Upload the content to SharePoint Development site to edit and store. Move to Production SharePoint site when ready to publish.

4

Upload the materials to Solution Builder for user access.

JIRA

- Learn about JIRA:
- [JIRA Basic Training](#)
- [JIRA Software: Basic Administration](#)
- [Introduction to JIRA at Vmware](#)
- [Learning JIRA Software](#) (LinkedIn Learning)

- [Outcome Engineering JIRA Site](#)

2nd Week Recap

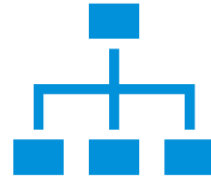Based on the lessons from unit 2, you should now be able to...

Identify

Resources to use to get your projects completed.

What you use Hive for

What information you can get from docs.vmware.com and www.vmware.com

Engagement Delivery Materials

Explain

What PSE does in SharePoint

What PSE uses Confluence for

Solution Builder's role in PSE

How to build EDMs

What you do and get from JIRA

How to build a Service in Solution Builder

Discuss

The New Service Adoption

How we create and deliver content

Success 360

Microservices
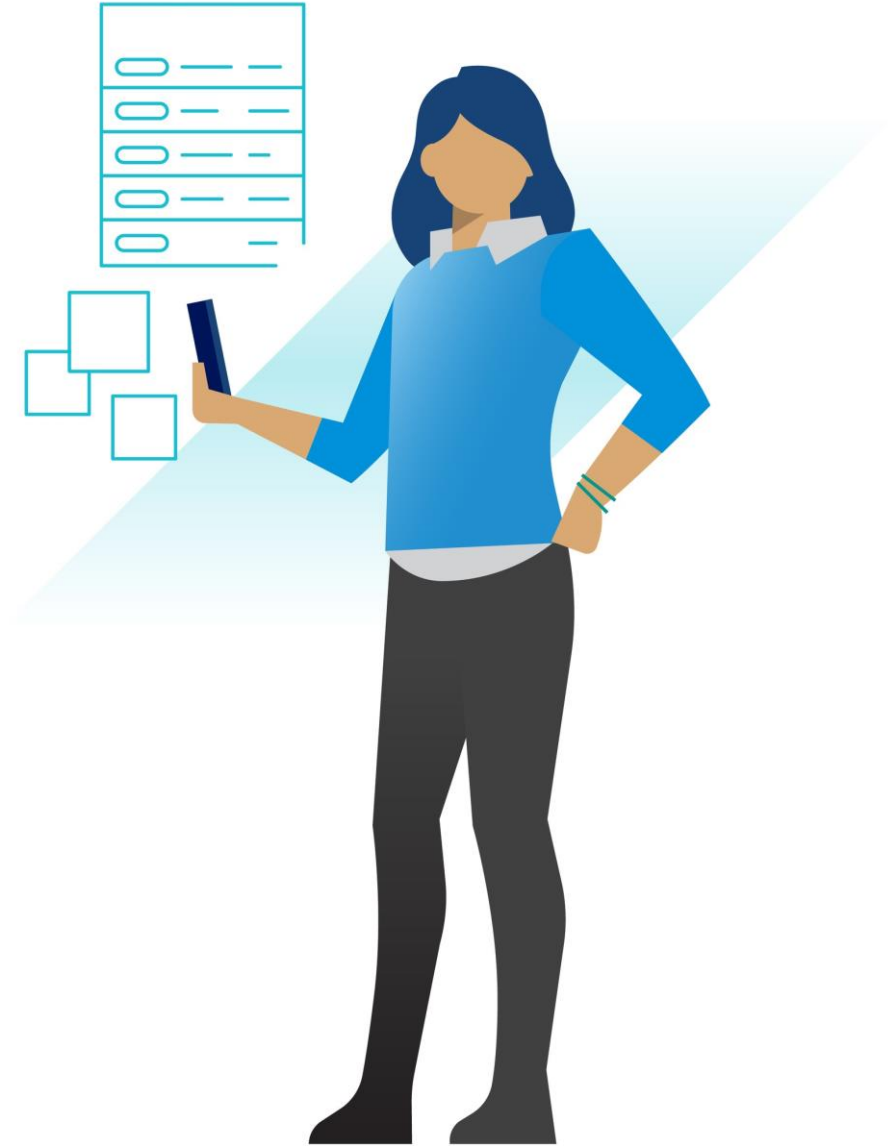
Thank You

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Your 3rd Week: Getting Product Knowledge

Outcome Engineering

Objectives

By the end of unit 3, you will have knowledge about VMware products

- Application Modernization Products

- Virtual Cloud Networking Products

- Multi-Cloud Products

- Digital Workspace offerings

- Intrinsic Security Products

VMware Product Portfolio

App Modernization

PKS

TKG

Tanzu

Virtual Cloud Networking

NSX

HCX

Multi-Cloud

Cloud Mgmt
vRealize Automation
vRealize Operations
vRealize Network Ins

Cloud Provider
Software
Vmware Cloud Director

Cloud Platform
Vmware Cloud on AWS

Hyperconverged
Infrastructure
vSphere

Digital Workspace

Horizon

Workspace One

Intrinsic Security

Carbon Black

Application Modernization
Building Modern Apps to Future-Proof Businesses

What	Why	How
It is the software development equivalent of renovating an older home to take advantage of improvements to efficiency, safety, structural integrity and so forth. Rather than retiring an existing system or replacing it wholesale, legacy modernization extends the lifespan of an organization's applications while also taking advantage of technical innovations. [Application Modernization](#)	Application modernization enables an organization to protect its investments and refresh its software portfolio to take advantage of contemporary infrastructure, tools, languages and other technology progress.	Common patterns for modernizing applications are: **Lift and Shift**: Taking an existing application and moving it from a legacy environment, such as an on-premises server, to newer infrastructure, such as a public cloud platform. **Refactoring**: Taking a legacy application and retooling significant chunks of its underlying code to better run in a new environment, usually cloud infrastructure. **Replatforming**: A compromise between the lift-and-shift and refactoring approaches. It does not require major changes in code or architecture.

Learn About VMware Tanzu
Application Modernization

VMware Tanzu is a portfolio of products and services that transform how enterprises build and operate modern applications. It provides the technologies to build a modern software supply chain as well as the services and expertise to help customers build new cloud-native applications and modernize existing applications.

Tanzu Basic
Simplifies Kubernetes operation on premises by putting cloud-native constructs at the virtualization admin's fingertips.

Tanzu Standard
Streamlines Kubernetes operation for multi-cloud deployment, centralizes management and governance across on-premises, public clouds, and edge.

Tanzu Advanced
Secure and simplifies the container lifecycle to speed the delivery of modern apps to scale.

Tanzu Labs
Accelerates the delivery of software and modernizes legacy apps, while reducing operating costs and risks.

App Modernization Resources
Resources for Solutions

Virtual Cloud Networking
Digital-Age Networking and Security

Virtual Cloud Network brings enterprise networking and security architecture into the digital age. By adopting Virtual Cloud Network, enterprises operate using the network as a code model of the public cloud; bringing public cloud flexibility to their private cloud. Cloud-scale networking, intrinsic security, and end-to-end analytics combine to create a total Virtual Cloud Networking platform.

Cloud-scale Networking: Connect and protect applications across your data center, multi-cloud, bare metal, and container infrastructure. The Virtual Cloud Network portfolio is a comprehensive set of enterprise-class networking and security solutions ranging from NSX Data Center to VMware SD-WAN.

Intrinsic Security: Secure your business, detect and respond to threats, with intrinsic security across endpoints and clouds. Built into the hypervisor, the VMware Service-defined Firewall secures east-west network traffic by leveraging deep visibility into workload behavior and stateful L2-L7 protection to mitigate risk, ensure compliance, and lower costs — all while vastly simplifying the operational model of firewalling every workload.

End-to-End Analytics: Empower network and application security teams to enhance your security posture, simplify compliance, and streamline security operations. The Virtual Cloud Network includes VMware NSX Intelligence, a distributed analytics engine built into the hypervisor, enabling efficient packet inspection, 1-click deployments, and converged security policy management. Together vRealize Network Insight and NSX Intelligence helps you build an optimized and secure network infrastructure across hybrid and multi-cloud environments.

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Learn About NSX & vRealize
Virtual Cloud Networking

VMware Tanzu is a portfolio of products and services that transform how enterprises build and operate modern applications. It provides the technologies to build a modern software supply chain as well as the services and expertise to help customers build new cloud-native applications and modernize existing applications.

NSX
Virtualized networking and security. A complete L2-L7 networking and security virtualization platform, providing consistent, pervasive connectivity for apps and data across clouds.

SD-WAN
across on-premises, public clouds, and edge.

vRealize Network Insight
apps to scale.

Service-defined Firewall
Secures east-west network traffic.

Learn About NSX-T

Multi-Cloud

VMware Cloud on AWS

Digital Workspace

Workspace ONE

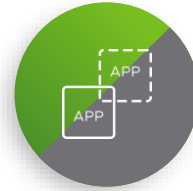**Horizon 7**

Horizon Cloud

NSX
- **NSX Cloud**
- **NSX Data Center**
- **NSX Advanced Load Balancer**
- **NSX Distributed IDS/IPS**
- **NSX Intelligence**

VMware Cloud Foundation
- **Cloud Infrastructure**
  - **Network**, **Storage, Compute**

App Modernization

Virtual Cloud Network

Intrinsic Security

Accelerator Types

OPTIMIZE | Accelerators | Accelerators | Accelerators | Accelerators
CONSUME | Accelerators | Accelerators | Accelerators | Accelerators
ADOPT | Accelerators | Accelerators | Accelerators | Accelerators
ONBOARD | Accelerators | Accelerators | Accelerators | Accelerators

| INFORM | ENABLE | GUIDE | BUILD |

Accelerator Classes

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Virtual Cloud Network Resources

Resources for Solutions

Thank You

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